## Module description Management

Keywords: Controlling, Management Accounting, Corporate Management			
Target group:	6th semester WKB	Module number:	WKB 105 6049
Workload:	5 ECTS	ECTS 150 I	
Davon	Contact time	60 h	
	Self-study		60 h
	Exam preparation		30 h
Teaching language:			
Module responsibility:			
Current status:	October 2019		

Recommended prerequisites:	
	- Business administration - Accounting 1 + 2

-	The students have knowledge of corporate management and the skills for elaborating		
	business strategies. They are able to prepare business plans and to design business		
	processes.		
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H	Knowledge – professional competencies		
1	The students know		
	<ul> <li>the tasks and targets of strategic and operative controlling</li> </ul>		
	<ul> <li>the essential instruments of management accounting for the support of decision making and the management of behavior in a company</li> </ul>		
	basics of reporting		
	<ul> <li>strategic and operative planning and budgeting; preparation of a business plan</li> </ul>		
	<ul> <li>the relationship between profit and loss statement, balance sheet and cash flow statement</li> </ul>		
	<ul> <li>key figures and systems of key figures; balanced scorecard</li> </ul>		
	<ul> <li>instruments and techniques of analysis that are necessary for the deduction of strategies</li> </ul>		
	<ul> <li>the different ways of strategy formulation for the whole business as well as business units</li> </ul>		
	<ul> <li>the prerequisites for the implementation of strategies in a company.</li> </ul>		
	Skills – methodological competencies		
	The students are able to		
	independently develop simple designs for management accounting		
	<ul> <li>understand and analyze more complex business correlations in a company and help to make structure deviations</li> </ul>		
	to make strategic decisions		
	conduct operational planning and forecasts		
0	Dverarching competencies		
٦	The students		
	<ul> <li>understand Management Accounting as an information- and steering instrument of corporate management</li> </ul>		

## Content:

Contro	lling/ Management Accounting		
•	Support decision making with information from internal accounting.		
•	Balanced Scorecard and Strategy Map		
•	<ul> <li>Strategic and operative planning; prepare a Business Plan, budgeting</li> </ul>		
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•	Activity-based-costing		
•	Target Costing		
•	Life-Cycle-Costing, evaluation of customer relationships and process performance		
•	Introduction: Aim, process and tasks of corporate management, strategic versus operative management, definition of strategy as well as of corporate goals (incl. corporate social responsibility)		
•	strategic groups, key success factors)		
•	Internal strategic analysis (incl. VRIO-analysis)		
•	Deduction and definition of strategies for business units		
•	Definition of corporate strategies (incl. diversification, M&A and cooperation)		
•	Implementation of strategies (success factors and obstacles)		

## References:

Controlling/ Management Accounting:		
<ul> <li>Atkinson, A./ Kaplan, R./ Matsumura, E./ Young, S.: Management Accounting, Pearson 2012</li> </ul>		
<ul> <li>Fischer, T./ Möller, K./ Schultze, W.: Controlling, Grundlagen, Instrumente und Entwicklungsperspektiven, Schäffer-Poeschel 2015</li> </ul>		
<ul> <li>Horváth, P./ Gleich, R./ Seiter, M.: Controlling, Vahlen 2015</li> </ul>		
Weber, J./ Schäffer, U.: Einführung in das Controlling, Schäffer-Poeschel 2016		
Corporate Management:		
<ul> <li>Johnson / Whittington / Scholes / Angwin / Regnér: Exploring Strategy, 11<sup>th</sup> edition, Harlow 2017.</li> </ul>		
Wunder: Essentials of Strategic Management. Effective Formulation and Execution of Strategy, Stuttgart 2016.		
<ul> <li>Wheelen / Hunger / Hoffman / Bamford: Strategic Management and Business Policy. Globalization, Innovation, and Sustainability, 14<sup>th</sup> edition, Harlow 2015.</li> </ul>		

## Is offered:

Winter semester and summer semester

Subjects and credits:			
Teaching and learning form:	Lecture with follow-up processing and exam preparation		
Performance monitoring:	Written exam 90 Minutes		
Proportion of semester hours per week:	2 SWS Controlling, 2 SWS Corporate Management		
Estimated student working hours: 90 hours			
Learning outcomes:			
Controlling/ Management Accounting: The students know the relevance of operative and strategic Management Accounting for the management of a company. They are familiar with the different concepts and instruments of Management Accounting. Corporate Management: The students know the tasks of corporate management as well as the current business			
respective strategies on that ba	environment many companies face nowadays and are able to identify and formulate respective strategies on that basis. In addition they are familiar with the necessities for a successful implementation of strategies.		